

# FirstCarbon Solutions Company Profile

December 2013

## About FirstCarbon Solutions

Operating sustainably and being profitable are not mutually exclusive. In fact, sustainable practices not only make business sense, but they are becoming more and more critical in an increasingly sustainability-focused world. The key to connecting environmental, energy, sustainability and supply chain initiatives to the bottom line? *Data*.

That's exactly why organizations turn to FirstCarbon Solutions (FCS).

FCS advances sustainable practices around the world and helps organizations responsibly grow and operate their businesses. Seamlessly delivering fully integrated, cost-effective consulting, data management and software solutions, FCS helps our clients save time, reduce costs, optimize resource use, and drive operational efficiencies.

With more than 30 years of environmental planning and consulting experience, FCS has offices around the world to ensure we meet our clients' ever-evolving environmental and compliance needs.

## Comprehensive Solutions and Services

FCS collaborates with businesses and governmental clients to develop and implement comprehensive solutions across consulting, software and data processing services.

- Energy, air and carbon management
- Supplychain and life cycle assessments
- Environmental assessments and planning
- Entitlements and permitting
- Software and data processing

Organizations that work with FCS realize bottom line results including cost savings, optimized resource use and improved operational efficiencies.

## Industry and Government Clients

Every organization is different – which is why FCS works with clients to develop and implement the right solutions to help achieve an organization's goals. Because FCS is the only company that combines comprehensive consulting and software with expertise in back office data processing, our clients reduce costs, optimize resource use, and improve operational efficiency quickly and cost-effectively.

Completing over 6,000 projects for more than 8,000 organizations, FCS clients include: Bechtel, Cargill, Compass Group, Hollywood Central Park, First American, the State of and nearly every county within California.

## Company Milestones

- 1998 ADEC Solutions founded
- 2007 ADEC Solutions begins managing environmental data
- 2008 FCS established
- 2009 FCS expands its team of environmental experts
- 2010 FCS acquires Enverity Corporation and its *ghgTrack™* Software  
FCS opens China operations
- 2011 FCS awarded GSA IT Schedule 70 Contract  
FCS selected by CDP as Supply Chain Scoring Partner
- 2012 FCS acquires Michael Brandman Associates  
FCS announces teaming arrangement with Mahindra Satyam to deliver sustainability solutions  
FCS expands CDP scoring partner relationship  
FCS awarded GSA Contract for Energy Consulting Services
- 2013 FCS named environmental planning partner for groundbreaking Hollywood Central Park project  
FCS and Compass Group launch Carbon FOODPrint  
FCS further expands CDP partnership and now recognized as consultancy partner  
FCS expands regulatory compliance services